

North Shore Physician Organization  
&  
The Health Law Partners  
Present

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***ACOs: What to Expect; What to Avoid***

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October 16, 2012 at 7:00 pm  
1983 Marcus Avenue, Atrium Area  
Lake Success, NY 11042

*Moderated By:*

Joel M. Greenberg, Esq.  
Partner, The Greenberg, Dresevic, Hinrichsen,  
Iwrey, Kalmowitz, La Salle, Lebow & Pendleton Law Group;  
A division of The Health Law Partners

*Speakers:*

**Claudia Hinrichsen, Esq.**      **Kathryn Hickner-Cruz, Esq.**      **Lori La Salle, Esq.**

Partners, The Greenberg, Dresevic, Hinrichsen,  
Iwrey, Kalmowitz, La Salle, Lebow & Pendleton Law Group;  
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**Philip H. Kamp**  
CEO, Valance Health

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- What does the ACO market look like today? Where is it going in light of the Supreme Court's recent ruling upholding the healthcare reform law?
  - How can healthcare providers best position themselves so that they are attractive participants for ACOs looking to expand their provider networks?
  - Should you join an ACO or not? What are the pros and cons?
  - Is there a cost to joining an ACO? If so, what are these?
  - What is New York State's position on ACOs?
  - What do healthcare providers need to know about ACO participation agreements? What issues are negotiable? Where are the potential pitfalls?
  - What are the different types of ACO models? Is one better than the next?
  - What is the private sector doing with respect to ACO-type initiatives?

**TO RSVP OR FOR MORE INFORMATION, PLEASE CONTACT THE NSPO OFFICE AT 516-487-3822**